Career Growth!

(Start Here)

Level	Wage	Points	Unlock
1	$32k/yr	0	Company Shirts
2	$37k/yr	2000	Company Outfit
3	$40k/yr	5000	Free Classes
4	$46k/yr	10000	Company Card
5	$52k/yr	17000	Van
6	$54k/yr+2%	27000	Benefits
7	$56k/yr+4%	40000	Wednesdays
8	$58k/yr+6%	56000	Test Points
9	$60k/yr+8%	75000	Conferences
10	$62k/yr+10%	100000	New Location

Updated Uniform

Health Insurance
401K Matching

Take some Wednesday's off to work in your unique ability.

10,000 Points for passing Journeyman's Test
10,000 Points for passing Masters Test

Tell me more

Getting Paid
- Weekly Paychecks
- Unlimited PTO
- Salary
- Get paid % of jobs done once you reach LV 6

How does unlimited PTO work?

Unlimited PTO

Embrace the freedom of unlimited PTO! We trust you to use this benefit responsibly and enjoy the opportunity to manage your own time wisely. Here are some helpful tips to ensure smooth operations:
- Let your scheduler know as soon as possible when you plan time off. Two weeks' notice is ideal, but we understand life happens. Open communication is key.
- Once your scheduled vacation is confirmed, apprentices simply enjoy your time off! If you manage your own van, block off your calendar with your break dates to lock in time off so customers do not book over top of it.
- Remember, we encourage everyone to take at least 10 days/2 weeks off each year to recharge and come back feeling refreshed and ready to tackle new challenges.

How to get points

Item	Points Per Item
Books	See List
Hours of Work	7
Skills	See List
Classes	Varies

Jobs	Completed	Points
Major Toilet Rebuild	3	300
Sediment Filter Install	3	250
Bahtroom Sink and Popup Install	3	250
Electric Tank Water Heater	3	400
Hose Hydrant	3	300
Shower Valve	3	500
Tankless Water Heater	2	500
Toilet Removal and Install	3	220
Kitchen Sink Drain Unclog	2	300
Dishwasher Install	3	300
PRV	3	200
Thermal Expansion Tank	3	200
Garbage Disposal	3	200

While many of these books seem to target entrepreneurs, we at Streamline Plumbing believe the entrepreneurial spirit can be for anyone. We believe an entrepreneur is anyone who actively creates value by improvement of systems and processes. We're building a team of individuals who embody this spirit and are passionate about creating positive transformation in the plumbing industry.

Internship Selections

Book	Author	Points
Atomic Habits	James Clear	300
The Go Giver	Many Authors	300
So Good they Can't Ignore you	Cal Newport	500
How to Win Friends and Influence People	Dale Carnegie	400
The Gap and the Gain	Dan Sullivan	350

You can get points for these books before lv 5

LV 1-4

Book	Author	Points
Atomic Habits	James Clear	300
Unreasonable Hospitality	Will Guidara	400
The Go Giver	Many Authors	300
So Good they Can't Ignore you	Cal Newport	500
The Rational Optimist	Matt Ridley	200
Crucial Conversations	Joseph Grenny ect..	250
Predictably Irrational	Dan Ariely	300
How to Win Friends and Influence People	Dale Carnegie	400
The Gap and the Gain	Dan Sullivan	350
I Hear You	Michael Sorensen	200

You can get points for these books after lv 5

LV 5-10

Book	Author	Points
How to Have CPDP	Les Giblin	600
2 Second Lean	Paul Akers	600
21 Immutable Laws of Marketing	Al Ries and Jack Trout	450
Decisive	Chip and Dan Heath	600
Free to Focus	Michael S. Hyatt	750
Make it Stick	Peter C Brown	675
Building a Story Brand	Donald Miller	450
The Psychology of Money	Morgan Housel	450
Factfullness	Hans Rosling	450
Good Authority	Jonathan Raymond	450
Innovation Stack	Jim McKelvey	450
Leaders Eat Last	Simon Sinek	600
Marketing Made Simple	Donald Miller	600
Profit First	Mike Michalowicz	450
Purple Cow	Seth Godin	450
Start with Why	Simon Sinek	600
Talent Magnet	Mark Miller	450
The Dip	Seth Godin	450
The E Myth	Michael E. Gerber	600
The Heart of Leadership	Mark Miller	600
The Infinite Game	Simon Sinek	450
The Lean Startup	Eric Ries	450
The Personal MBA	Josh Kaufman	450
The Pumpkin Plan	Mike Michalowicz	450
The Vision Driven Leader	Michael S. Hyatt	450
Total Money Makeover	Dave Ramsey	450
Upstream	Dan Heath	450
Who not How	Dan Sullivan	600
6 Types of Working Genius	Patrick Lencioni	900
Richest man in Babylon	George Samuel Clason	600
Obsessed	Emily Heyward	600
Let My People Go Surfing	Yvon Chouinard	750
Fix This Next	Mike Michalowicz	450
Doing Good Better	William MacAskill	450
Thinking Fast and Slow	Daniel Kahneman	950
Shoe Dog	Phil Knight	450
Elon Musk	Ashlee Vance	450
Steve Jobs	Walter Isaacson	450
Leadership and Self Deception	Arbinger Institute	600
10x is easier then 2x	Dan Dullivan	450
The Secret	Ken Blanchard	450
Free Zone Frontier	Dan Sullivan	525

SPECIALTY POSITIONS

PURPOSE: THESE POSITIONS ARE DESIGNED TO ALLOW PEOPLE TO WORK IN THEIR ELEMENT AND TO DEVELOP PARTICULAR SKILL SETS THAT WILL MAKE THEM UNIQUELY VALUABLE.

TIME: SPECIALTY POSITIONS ARE DONE PARALLEL TO PLUMBING WORK BY TAKING ON MORE AND MORE RESPONSIBILITY WITHIN THAT POSITION AND EVENTUALLY DOING THE ROLE FULL TIME ONCE THE STREAMLINE PLUMBING GROWS ENOUGH TO SUPPORT THAT.

INCOME: INCOME WOULD BE THE SAME AS ON THE GROWTH CHART

TITLE: FOOTPRINT SPECIALIST

DESCRIPTION: THIS IS SOMEONE WHO FIGURES OUT HOW TO CREATE SYSTEMS FOR BEING RESPONSIBLE WITH THE WORK WE DO AND THE RESOURCES WE USE.

THEY HAVE TO CONSIDER MANY FACTORS INCLUDING TIME, MONEY, THE ENVIRONMENT, AND WHAT PEOPLE ARE MOTIVATED TO DO.

THEY PLAY A HUGE ROLE IN MAKING SURE WE ARE LEAVING VALUE EVERYWHERE WE GO.

THIS ROLE TRANSFORMS THE PLUMBING INDUSTRY BY HAVING AN OUTSIDE PERSPECTIVE THAT CAN CHANGE THE WAY BUSINESS IS DONE ALL OVER THE WORLD.

WHO: THIS PATH WOULD BE FOR THE INDIVIDUAL THAT LOVES...
1. SUSTAINABILITY
2. MAXIMIZING RESOURCES
3. STREAMLINING
4. QUALITY

REQIREMENTS: BOOK REQUIREMENTS:

LV 6
- How To Win Friends and Influence people

LV 7
- I Hear You
- Let My People Go Surfing
- So Good They Can't Ignore You

LV 8
- Innovation
- The Rational Optimist
- Atomic Habits

LV 9
- Doing Good Better
- The Total Money Makeover
- Factfulness
- 2 Second Lean

LV 10
- Fix This Next
- The Vision Driven Leader
- Start with Why
- Free to Focus
- Who Not How

SUGGESTED BOOKS:
- Crucial Conversations
- The Best Team Wins
- Shoe Dog
- Elon Musk
- Steve Jobs
- Innovation

TITLE: DIGITAL SYSTEMS DEVELOPER

DESCRIPTION: THIS ROLE IS FOR SOMEONE WHO FIGURES OUT HOW TO USE COMPUTERS AND SOFTWARE TO MAKE SYSTEMS THAT MAKE THINGS HAPPEN AUTOMATICALLY OR MORE SMOOTHLY AND MINIMIZING THE AMOUNT OF HUMAN EFFORT IT TAKES TO CREATE VALUE.

THIS ROLE IS IMPORTANT FOR CREATING VALUE EVERYWHERE WE GO BECAUSE EVERY TINY IMPROVEMENT SAVES TIME EVERY TIME THAT TASK IS DONE.

THIS IS PERSON CAN HAVE MASSIVE IMPACT ON HOW MUCH THE ENTIRE PLUMBING INDUSTRY IS IMPACTED.

WHO: THIS PATH WOULD BE FOR THE INDIVIDUAL THAT LOVES...
1. TECHNOLOGY AND COMPUTERS
2. SOFTWARE DEVELOPMENT
3. HAVING AN EYE FOR BEHIND THE SCENES IMPROVEMENTS
4. BEING ORGANIZED AT A HIGH LEVEL

REQIREMENTS: BOOK REQUIREMENTS:

LV 6
- How To Win Friends and Influence people

LV 7
- I Hear You
- The Total Money Makeover
- So Good They Can't Ignore You

LV 8
- Steve Jobs
- The Innovation Stack
- Atomic Habits

LV 9
- The E Myth
- The Innovators
- The Rational Optimist
- 2 Second Lean

LV 10
- The Heart of Leadership
- The Vision Driven Leader
- Start with Why
- Free to Focus
- Who Not How

SUGGESTED BOOKS:
- Crucial Conversations
- The Best Team Wins

TITLE: LOCATION MANAGER

DESCRIPTION: THIS ROLE IS FOR SOMEONE WHO STARTS NEW STREAMLINE LOCATIONS OVERCOMING MANY TOUGH OBSTACLES AND THEN MANAGING THE NEW LOCATION.

THIS ROLE IS SUPER IMPORTANT AS IT MULTIPLIES HOW MUCH VALUE STREAMLINE CAN CREATE.

THEY ARE THE ONLY REASON STREAMLINE PLUMBING CAN TRANSFORM THE PLUMBING INDUSTRY IN NEW AREAS AND WILL GIVE VALUE TO THE LIVES OF MANY PEOPLE WHEREVER THEY START A NEW LOCATION.

WHO: THIS PATH WOULD BE FOR THE INDIVIDUAL THAT LOVES...
1. ENTREPRENEURSHIP
2. TAKING RESPONSIBILITY
3. HAVING A HIGH TOLERANCE FOR THINGS GOING WRONG
4. LEADERSHIP/MANAGING

REQIREMENTS: BOOK REQUIREMENTS:

LV 6
- How To Win Friends and Influence people

LV 7
- I Hear You
- The Total Money Makeover
- Crucial Conversations
- So Good They Can't Ignore You

LV 8
- How to Have Confidence and Power in Dealing with People
- The Innovation Stack
- Atomic Habits
- The Minimalist Entrepreneur

LV 9
- The Infinite Game
- The Psychology of Money
- 2 Second Lean
- Home Service Millionaire

LV 10
- The Heart of Leadership
- The Vision Driven Leader
- Start with Why
- Free to Focus
- Who Not How

SUGGESTED BOOKS:
- Good Authority
- How I Built This
- Culture Wins
- Leadership and Self Deception
- Small Giants
- The Rational Optimist
- Thinking Fast and Slow
- The Talent Magnet
- So Good they can't ignore you

TITLE: DIAGNOSTIC EXPERT

DESCRIPTION: THIS PERSON KNOWS THE MOST ABOUT PLUMBING FOR A STREAMLINE PLUMBING LOCATION AND HELPS OTHER PLUMBERS FIGURE OUT DIFFICULT ISSUES.

THIS PERSON GIVES STREAMLINERS PEACE AND ASSURANCE THAT THEY WILL NEVER BE IN OVER THEIR HEAD.

THEY ARE IMPORTANT IN TRANSFORMING THE PLUMBING INDUSTRY BY MAINTAINING THE QUALITY EXPERTISE THAT IS PRODUCED BY STREAMLINE PLUMBING AND ALWAYS PUSHING FOR BETTER TRADE PRACTICES.

WHO: THIS PATH WOULD BE FOR THE INDIVIDUAL THAT LOVES...
1. HAVING THE HIGHEST LEVEL PLUMBING KNOWLEDGE
2. UNDERSTANDING THE PLUMBING TRADE INSIDE AND OUT
3. BEING THE GO TO PLUMBING EXPERT AT STREAMLINE
4. THE TECHNICAL SIDE OF THE TRADE

REQIREMENTS: BOOK REQUIREMENTS:

LV 6
- How To Win Friends and Influence people

LV 7
- 2 Second Lean
- The Total Money Makeover
- So Good They Can't Ignore You

LV 8
- Invention
- The Innovation Stack
- Atomic Habits

LV 9
- Crucial Conversations
- Black Box Thinking
- The Rational Optimist
- I Hear You

LV 10
- Thinking Fast and Slow
- Fix This Next
- Start with Why
- Upstream
- Who Not How

SUGGESTED BOOKS:
- The Best Team Wins

TITLE: TECHNICIAN LEADER

DESCRIPTION: THIS PERSON IS IN CHARGE OF SCHEDULING AND IS THE PEOPLE PERSON FOR A STREAMLINE PLUMBING LOCATION.

THEY PLAY A HUGE ROLE IN COMPANY CULTURE AND MAKING SURE THE TECHNICIANS ARE AWARE OF THE VALUE THEY ARE CREATING.

THEY MAKE SURE TECHNICIANS ARE ENJOYING THEIR JOB AND SEEING HOW THEY ARE ABLE TO CREATE VALUE SO IT CAN BE GIVEN AWAY.

THIS IS A HUGE PART OF TRANSFORMING THE PLUMBING INDUSTRY BECAUSE HAPPY TECHNICIANS EQUALS HAPPY CUSTOMERS.

WHO: THIS PATH WOULD BE FOR THE INDIVIDUAL THAT LOVES...
1. TEACHING/TRAINING
2. HAVING HIGH LEVEL PLUMBING SKILLS
3. MANAGING
4. LEADERSHIP
5. CULTURE DEVELOPMENT

REQIREMENTS: BOOK REQUIREMENTS:

LV 6
- How To Win Friends and Influence people

LV 7
- I Hear You
- The Total Money Makeover
- So Good They Can't Ignore You

LV 8
- How to Have Confidence and Power in Dealing with People
- The Innovation Stack
- Atomic Habits
- Good Authority

LV 9
- The Best Team Wins
- The Talent Magnet
- The Rational Optimist
- Crucial Conversations

LV 10
- The Heart of Leadership
- The Vision Driven Leader
- Start With Why
- Free to Focus
- Who Not How

SUGGESTED BOOKS:
- 2 Second Lean
- Thinking Fast and Slow

TITLE: PHYSICAL SYSTEMS DEVELOPER

DESCRIPTION: THIS PERSON WORKS TO IMPROVE THE WAY THE VANS ARE STOCKED, STORED, AND USED.

THEY MAY HELP FIGURE OUT BETTER TOOLS THE COMPANY COULD BE USING AND CONTINUALLY FINDING WAYS TO IMPROVE THE STREAMLINE VANS AND EVENTUALLY A WEAR-HOUSE.

THEY ARE ALSO RESPONSIBLE FOR GETTING NEW VANS ON THE ROAD AND MAKING SURE THE ONES IN USE ARE CLEAN AND WORKING WELL.

THIS IS ROLE IS IMPORTANT FOR TRANSFORMING THE PLUMBING INDUSTRY AS MANY OF THE CHANGES THOUGHT OF AND IMPLEMENTED WILL PROBABLY EFFECT THE WAY EVERY PLUMBING COMPANY OPERATES.

WHO: THIS PATH WOULD BE FOR THE INDIVIDUAL THAT LOVES...
1. PHYSICAL ORGANIZATION
2. CLEANLINESS
3. HAVING AN EYE FOR EFFICIENCY
4. KNOWING HOW TO SIMPLIFY SIMPLIFY SIMPLIFY!

REQIREMENTS: BOOK REQUIREMENTS:

LV 6
- How To Win Friends and Influence people

LV 7
- 2 Second Lean
- The Total Money Makeover
- So Good They Can't Ignore You

LV 8
- Invention
- The Innovation Stack
- Atomic Habits

LV 9
- The E Myth
- Black Box Thinking
- The Rational Optimist
- I Hear You

LV 10
- Thinking Fast and Slow
- Fix This Next
- Start with Why
- Upstream
- Who Not How

SUGGESTED BOOKS:
- Crucial Conversations

TITLE: MEDIA MANAGER

DESCRIPTION: THIS PERSON WOULD BE RESPONSIBLE FOR CREATING AND PRODUCING THE BEST INTERNET CONTENT

THIS PERSON MAKES SURE THE BUSINESS PROFILES ACROSS THE INTERNET ARE FUNCTIONING AND STAYING UP TO DATE.

THEY WOULD ALSO BE IN CHARGE OF MAINTAINING WEBSITES, PRODUCING TRAINING VIDEOS, AND ADVERTISING.

THIS ROLE ALLOWS PEOPLE OUTSIDE OF STREAMLINE PLUMBING TO UNDERSTAND WHAT WE ARE DOING AND BE APART OF TRANSFORMING THE PLUMBING INDUSTRY WITH US.

WHO: THIS PATH WOULD BE FOR THE INDIVIDUAL THAT LOVES...
1. SOCIAL MEDIA
2. TECH ORGANIZATION
3. GETTING THE MESSAGE OF STREAMLINE OUT

REQIREMENTS: BOOK REQUIREMENTS:

LV 6
- How To Win Friends and Influence people

LV 7
- I Hear You
- The Total Money Makeover
- So Good They Can't Ignore You

LV 8
- The 21 Immutable Laws of Marketing
- The Innovation Stack
- Atomic Habits

LV 9
- Building a Story Brand
- Obsessed
- The Rational Optimist
- Purple Cow

LV 10
- Make it Stick
- Social Media Success for Every Brand
- Start with Why
- Free to Focus
- Who Not How

SUGGESTED BOOKS:
- Thinking Fast and Slow